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Introduction to the SegurCaixa Holding Group



Organisations within the SegurCaixa Holding Group

SegurCaixa Holding, S.A. NIF A 60196946

Juan Gris, 20-26 Holding company

08014 Barcelona

Tel. 93 227 87 00 Fax 93 298 90 05

www.segurcaixaholding.com

VidaCaixa, S.A. de Seguros y Reaseguros

NIF A 58333261 www.vidacaixa.com

Insurance companies

SegurCaixa, S.A. de Seguros y Reaseguros

NIF A 28011864 www.segurcaixa.com

AgenCaixa, S.A., Agencia de Seguros

Grupo SegurCaixa Holding

NIF A 78662319

www.agencaixa.com

Insurance distribution and other

SegurVida Consulting, S.A.

NIF A 58482100

InverVida Consulting, S.L.

NIF B 58482076

Shared services

Grupo Asegurador de "la Caixa" Agrupación de Interés Económico

NIF V 58263831

Head Offices

Juan Gris, 20-26 08014 Barcelona Tel. 93 227 87 00

Fax 93 298 90 05

Customer Service Helpdesk:

902 10 15 15

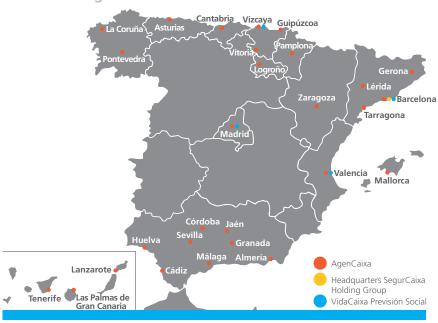
Call Centre and Online care

"la Caixa" branch office helpdesk:

902 20 11 11

Corporate website:www.segurcaixaholding.com

Territorial organisation



AgenCaixa Business Offices

	Address	Post code	Telephone
Andalucía Occidental	Av. Reino Unido, s/n. Edificio Adytec, Eurofici plta. 1ª, puerta G	nas, 41012 Sevilla	95 429 81 95
Andalucía Oriental	Salitre, 1, 3°	29002 Málaga	95 236 11 29
Aragón - Navarra - La Rioja	P° Independencia, 24-26, pta. 5 ^a , of. 1	50004 Zaragoza	976 22 59 91
Baleares	Av. Alexandre Roselló, 21, puertas A y B	07002 Palma	971 21 44 21
Barcelona Cinturón Norte	Av. President Companys, 6, 1º 1ª	08911 Badalona	93 464 10 48
Barcelona Cinturón Sur	Fructuós Gelabert, 2-4, 4° 7ª	08970 Sant Joan Despí	93 480 83 89
Barcelona Provincia	Av. Tarragona, 37-41, 4° A	08720 Vilafranca del Penedès	93 817 21 60
Barcelona Sur, Centro y Norte	Roger de Llúria, 5, 2°	08010 Barcelona	93 317 69 42 (Sur) 93 317 13 33 (Centro) 93 317 14 15 (Norte)
Galicia	Centro de Gestión y Negocios de La Coruña Benito Rajoy, 7, despacho 20	15006 La Coruña	981 13 41 44
Gerona	Pl. Josep Pla, 4, 1° 7°	17001 Gerona	972 26 98 11
Lérida	Av. Blondel, 5, 4° B	25002 Lérida	973 26 98 11
Madrid Suroeste, Este y Noroeste	P° de la Castellana, 51, 6°	28046 Madrid	91 432 62 09 (Suroeste) 91 432 62 11 (Este) 91 432 62 10 (Noroeste)
País Vasco	Autonomía, 26, 4° D	48010 Bilbao	94 444 11 49
Tarragona	Av. Marquès de Montoliu, 4, esc. B, 1º 5ª	43001 Tarragona	977 25 24 36
Valencia	Profesor Beltran Baguena, 4, desp. 412 D	46009 Valencia	96 340 29 00

VidaCaixa Previsión Social Offices - www.vidacaixaprevisionsocial.com

	Address	Post code	Telephone
Bilbao	Autonomía, 26, 4° D	48010 Bilbao	94 444 12 19
Madrid	P° de la Castellana, 51, 6°	28046 Madrid	91 432 68 00
Valencia	Profesor Beltran Baguena, 4, desp. 412 D	46009 Valencia	96 317 39 82

Milestones in the history of the SegurCaixa Holding Group

	Signature of the Joint Venture agreement between "la Caixa" and Fortis. CaiFor's foundation and celebration of SegurCaixa's 50th anniversary.
1993	Setting up SegurCaixa Hogar, the multi-risk insurance that today provides insurance cover to more than 730,000 Spanish households. VidaCaixa tops the Spanish life-insurance ranking based on its mathematical provisions.
199/1	AgenCaixa, the advisor network of the CaiFor Group, initiates its now widely developed activity.
Tuus	VidaCaixa launches Seviam Abierto, the life-risk insurance linked to loans that today has more than a million policy holders.
	CaiFor sets up its insurance Customer Helpdesk, a department that unified all the then existing telephone assistance platforms in VidaCaixa and SegurCaixa.
Tuux	SegurCaixa rolls outs its accident insurance that today has more than 150,000 policy holders with SegurCaixa Personal.
1999	CaiFor moves to its present ultra-modern Headquarters in Plaza Cerdà, Barcelona.
2000	The Balanced Scorecard, the management tool of the Group, gets under way.
/[][]	CaiFor goes into the health insurance business with VidaCaixa Salud. At present there are 120,000 policy holders.
/ () () /	VidaCaixa is a major player in the externalisation of the Spanish enterprises' pension plan commitments.
//// /	VidaCaixa acquires Swiss Life (España) and launches VidaCaixa Previsión Social, its division specialising in company employee benefit plans.
2004	VidaCaixa acquires SCH Previsión and integrates all the group and company business.
	CaiFor awarded the prestigious "Balanced Scorecard Hall of Fame" award for its excellent management model based on the Balanced Scorecard.
/()() /	In April, SegurCaixa launches the new SegurCaixa Auto, the Group's Automobile insurance product, that at present has more than 95,000 insured vehicles.

Note: In February 2009 CaiFor changed its company name to SegurCaixa Holding.

Shareholder structure of the SegurCaixa Holding Group and Governing bodies

Shareholder structure

The CaiFor Group (currently SegurCaixa Holding) was set up in December 1992, following the signature of a Joint-Venture agreement between "la Caixa", the savings bank Caja de Ahorros y Pensiones de Barcelona, and Fortis, the Belgian-Dutch bank assurance group.

On 11th July 2007, Criteria CaixaCorp, S.A., acquired the full stake that Fortis had in CaiFor, S.A. (currently SegurCaixa Holding). Once the pertinent authorizations were received from the DGSFP (the Directorate General of Insurance and Pension Plans) and the CNC (National Anti-Trust Commission). all the conditions of the acquisition were deemed to have been met, so the purchase was formalized of the shares Fortis held in SegurCaixa Holding, S.A. and thereby Criteria CaixaCorp, S.A. became the owner of 100% of the shares both directly and indirectly. In February 2009 and in response to the new shareholder structure, CaiFor changed its name to SegurCaixa Holding.

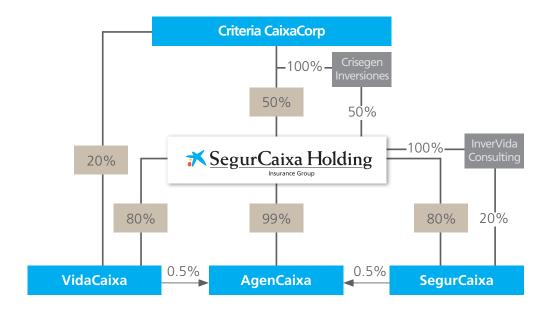
With a varying degree of participation, SegurCaixa Holding incorporates the Group's three operating companies: VidaCaixa, SegurCaixa and AgenCaixa. SegurCaixa Holding controls 80% of VidaCaixa with the remaining 20% belonging to Criteria CaixaCorp, which owns 100% of SegurCaixa.

SegurCaixa Holding owns 99% of shares in AgenCaixa, with VidaCaixa and SegurCaixa owning 0.5% each.

The company responsible for the design, marketing and management of life and health insurance and pension schemes is VidaCaixa. The company offers its range of products to private individual customers as well as corporate clients and currently manages more than 28,000 million Euros.

SegurCaixa is the company in the Group that deals with non-life insurance. This division takes on the design, marketing and management of this entire domain where its expertise in the area of home insurance is noteworthy, an area in which the company provides cover for more than 730,000 homes. After the success of SegurCaixa Auto, the Group's first automobile insurance product, currently with over 100,000 customers, the Group launched SegurCaixa Moto.

On 11th July 2007, Criteria CaixaCorp, S.A., acquired the full stake that Fortis had in CaiFor, S.A. (currently SegurCaixa Holding)



AgenCaixa is the company that has almost 400 sales advisors that collaborate with the branch offices of "la Caixa". They advise customers and sell all the products and services of the Group.

Governing Bodies

SegurCaixa Holding has a ten-member Board. At the same time the Group also has a four Board-member Commission delegated by the Board as well as an Audit Committee.

SegurCaixa Holding, S.A.

Board of Directors	
Chairman	Ricardo Fornesa Ribó (**)
Chief Executive Officer	Tomás Muniesa Arantegui (*)
Board Members	Juan Mª Nin Génova (*)
	Francisco Reynés Massanet (*) (**)
	Juan Antonio Samaranch Torelló
	José Vilarasau Salat
	Jordi Mercader Miró
	Manuel Raventós Negra (*)
	Javier Godó Muntañola
	Miquel Valls Masseda (*)
Secretary (***)	Adolfo Feijóo Rey (since 31-03-2008)
Vice-Secretary (***)	Raúl Ros Parellada (since 10-07-2008)
Management	Managing Director of SegurCaixa Holding, S.A. Mario Berenguer Albiac

 $^{^{(*)}}$ Members of the Executive Commission of the Board of Directors of SegurCaixa Holding.

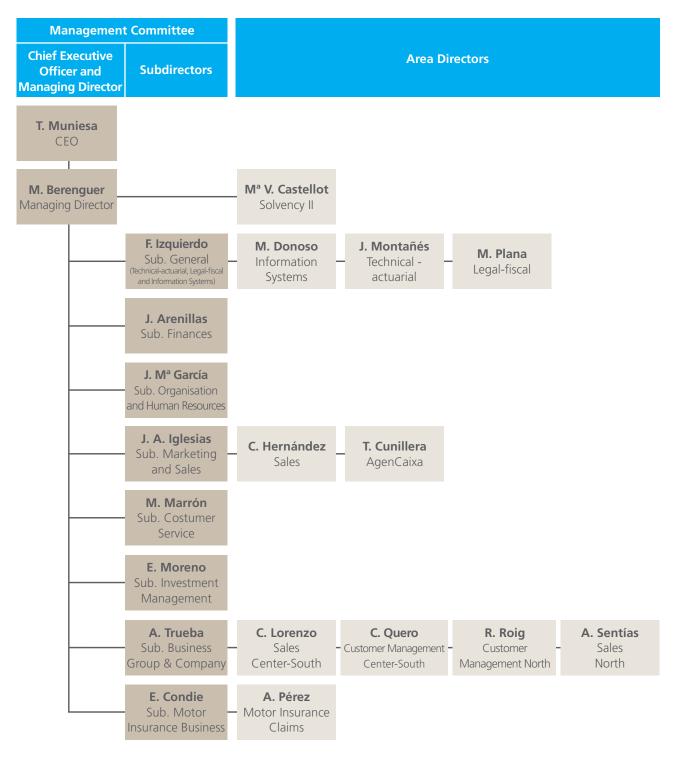
 $^{^{(**)}}$ President of the Executive Commission of the Board of Directors of SegurCaixa Holding.

^(***) Not a Member of the Board.

 $^{^{(\}bullet)}$ Members of SegurCaixa Holding's Audit Committee.

^(••) Chairman of SegurCaixa Holding's Audit Committee.

Management of SegurCaixa Holding Group





Ricardo Fornesa Ribó Chairman of the Board of the SegurCaixa Holding ,S.A.

Letter from the Chairman: SegurCaixa Holding in 2008

In terms of the economy, 2008 was a challenging year and one that has also left its mark on the insurance sector. Nevertheless, SegurCaixa Holding conserved its leadership position in the Spanish pension funds market, increasing its activity and strengthening its results.

Developments in the financial sector, impacted mainly by the decrease in lending activity, have also taken their toll on the insurance sector. In response to this, accessibility to the more than 5,000 branches of "la Caixa", the efficiency of the AgenCaixa consultants and the mediators channel, together with the quality of SegurCaixa Holding's products and services, have enabled the Group to achieve a net consolidated profit of EUR 192 million, a 20% increase on the figure for 2007. Through the companies of VidaCaixa and SegurCaixa, the Group's client base has now reached almost 3.2 million customers, an increase of 5% on 2007, while the number of corporate customers grew by 42% and is now 37,000. In fact, this trend in corporate and large company clients has established VidaCaixa Prevision Social, the division responsible for SegurCaixa Holding's group and company business, as the market leader in Spain for complementary business pension funds and firmly places this business segment in a key position for the strategic development of the Group. The product lines specifically targeting SME's and self-employed workers have been the major contributing factor to the growth in this business segment and the range of products available were completed by the launch of a new health insurance product aimed at large corporations.

In this context, SegurCaixa Holding has been able to maintain steady growth in the volume of premiums sold, which have increased by 15%, as well as in the volume of funds managed, which have grown by 2% reaching an total volume of EUR 3,203 million and EUR 28,205 million respectively.

One of the most notable events of 2008 was the consolidation of SegurCaixa Auto, the Group's automobile insurance line launched in April 2007. A little over a year after its launch, the product has accumulated close to 100,000 policyholders, a growth of 158% compared to the previous year. Moreover, this year the range of products in this line saw the addition of the new SegurCaixa Moto product. Both insurance products offer wide and innovative cover, comfort and service quality that make the difference between our products and those of our competitors. These product launches consolidate SegurCaixa Holding's position as a comprehensive supplier and benchmark in protection and insurance for Spanish households as well as savings management.

After the "la Caixa" acquisition of the percentage stake held by the financial corporation Fortis, in an effort to bolster the new character of the company, the Group substituted the old name of CaiFor, for one that better reflects the global nature as a holding for the companies that embody the insurance and pension fund business nature of "la Caixa" integrated in Criteria CaixaCorp. By adopting the new name, SegurCaixa Holding, the Group wanted to reflect the shareholding structure change, fortify the new performance framework and the company's integration into Criteria's financial business.

Another highlight of 2008 was the successful migration and integration of the pension funds resulting from the "la Caixa" acquisition of the Private Banking portion of Morgan Stanley in Spain. At the same time, the influx of funds originating from other institutions as a result of the excellent reception of VidaCaixa products on the market has been another positive development. Consequently, this significant event has meant that income from this line of business has increased 13%, while market share in terms of volume managed grew by a significant 1.9% making it the fastest growing business among the leading management companies on the market.

SegurCaixa Holding's investment in quality and trust enabled the organisation to implement improvements in all its relationships established under the insurance business umbrella: employees, customers, society in general. A commitment to meet the customers' needs is the driving force responsible for generating organisation-wide proactiveness. Strengthening a spirit of teamwork, creating synergies and offering unique value in the service we provide, which far exceeds the market standards, has been and will continue to be a priority for the organisation. In order to achieve this goal, the Group focused a large part of its energy on corporate projects like the plan "Quality concerns us all", Innova+ Project or the Thalens 2010 Project, leading to a completely new dynamic in internal communication, training, advancement or innovation, aimed at improving the products we offer our customers, but also service excellence, which once again this year, received the acknowledgement as the leading company in the sector in home insurance care.

In closing, we must not forget SegurCaixa Holding's commitment to promote and spread responsible and sustainable management through fostering a wide range of initiatives focused on responsible consumption, environmental protection and social initiatives.

The effort, motivation and implication of every SegurCaixa Holding department and employee in general allows us to sustain this model for responsible management that defines the Group and which is founded on our three corporate values: Quality, Trust and Dynamism. Without their support, it would be impossible to attain the service excellence responsible for the company's current position as market leader.